

## **Uzbekistani Trade Mission to the Great Lakes States**

*A Joint U.S. Government – Industry Initiative by*

**WISCONSIN DEPARTMENT OF COMMERCE  
BISNIS  
MILWAUKEE U.S. EXPORT ASSISTANCE CENTER  
UW-CIBER**

*AND*

**THE EMBASSY OF THE REPUBLIC OF UZBEKISTAN**

**WEDNESDAY, DECEMBER 18, 2002**

*9:00 am – 2:30 pm*

*Hilton Hotel, 9 East Wilson Street, Downtown Madison, WI*

### **DRAFT PROGRAM AGENDA**

*MORNING & AFTN IS DIVIDED INTO 3 SEGMENTS:*

*A: Plenary; B: Breakout/small group sessions; C: One-on-One Appointments*

#### **\*\*Segment A\*\* 9:30 - 11:00 am – Plenary Session (Founders Room)**

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9:00 - 09:30 am	Registration
9:30 - 09:35 am	Welcome Speech by Trevor Gunn, Director of BISNIS United States Department of Commerce
9:35 - 10:00 am	Address on behalf of the Uzbek Delegation by Shakhlo Abdullaeva, Deputy Chairman, Agency for Foreign Economic Relations of the Republic of Uzbekistan
10:00 - 10:15 am	Presentation by Cheryl Conlin, Central Asia Officer, U.S. Export-Import Bank
10:15 - 10:30 am	Presentation by Joshua Sussman, Country Manager, for Uzbekistan, U.S. Trade & Development Agency
10:30 - 10:40 am	Remarks by Phil Albert, Secretary of the Wisconsin Department of Commerce
10:40 - 10:50 am	Questions and Answers Session
10:50 - 11:00 am	Coffee Break

#### **\*\*Segment B\*\* 11:00 - 12:00 noon – Breakout Sessions (Doty & Dodge Rooms)**

- **Panel I:** Trading, Pharmaceutical, Construction, IT/Telecom, Silk, and Printing industries in the Republic of Uzbekistan (see company profiles list)

**Moderators:** Trevor Gunn (BISNIS), **Co-moderators:** Joshua Sussman (US TDA) and Shakhlo Abdullaeva Deputy Chairman, Agency for Foreign Economic Relations of the Republic of Uzbekistan

#### **Uzbek Participants:**

Shorakhim Shaakhmedov	Director General, Uzincomcenter, Uzbek Foreign Economic Informational Commercial Center (Tashkent)
Jaloliddin Turakulov	Head of the Department, Uzincomcenter, Uzbek Foreign Economic Informational Commercial Center (Tashkent)
Sobirhuja Tavakilov	Chairman, Bulak Bashi Ipagi, JSC (Andijan region)

Zafarjon Karimov	Founder, Samtel, LLC (Samarqand region)
Olim Mamasadiqov	Director, Super-Farma, Private Firm (Ferghana region)
Rakhmonberdy Mamasaidov	Director, Office Market, Private Firm (Tashkent)
Shukhrat Mukhamedov	Chairman of the Board, Republic of Uzbekistan Commodities Exchange (Tashkent)
Alam Saito	Director, Samarkand Branch of the Republic of Uzbekistan Commodities Exchange
Mashrab Saidmuradov	Head of SME Main Department, Uzbekistan National Bank For Foreign Economic Activity

- **Panel II:** Agribusiness, Food Processing and Packaging in the Republic of Uzbekistan (see company profiles list for more details on participants)

**Moderator:** Paul Churchill (USEAC), **Co-moderators:** Chris Christov, International Trade Specialist for Uzbekistan/BISNIS, Cheryl Conlin Regional Officer (US EX-IM Bank), and Saidakbar Abdurakhimov, Deputy Chairman of the Board, National Bank for Foreign Economic Activity of Uzbekistan

**Uzbek Participants:**

Vyacheslav Ganiev	Executive Officer, Cabinet of Ministries of Uzbekistan
Olim Karimov	Co-Founder, Sardoba Paranda, JSC (Navoi region)
Bahriddin Muminov	Deputy Chairman, NavoiSavdo, JSC, (Navoi region)
Abdulla Vahabov	Director, XXI CENTURY, Private Firm (Tashkent region)
Muhtorjon Imonaliev	Director, Nur, Private Firm (Ferghana region)
Barlikbay Izentayev	General Manager, Kungrad-Warm House, LLC (Republic of Karakalpakstan)
Farkhod Djuraev	General Manager, Fazo, Private Company (Kashkadarya region)
Abduvali Abdullaev	President, OSIYO Impex, Private Co., (Namangan Region)
Hulkar Rahmankulova	Executive Officer, National Bank for Foreign Economic Activity

**\*\*Executive Lunch\*\* 12:00 - 12:45**

**\*\*Segment C\*\* 12:50 - 2:30 pm – One-on-One Session (Doty and Dodge Rooms)**

To sign up for private meetings with specific delegation members, please prepare a short description of your firm and submit with the following registration form.

**RESERVATION FORM**

**UZBEKISTANI DELEGATION**

**DECEMBER 18, 2002**

**Please return this form with payment to:**

Jennifer Winner  
WI Department of Commerce  
Division of International and  
Export Services  
201 West Washington Avenue  
Madison, WI 53703  
Tel: 608-266-0413  
Fax: 608-266-5551,  
[jwinner@commerce.state.wi.us](mailto:jwinner@commerce.state.wi.us)

Name: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
Title: \_\_\_\_\_  
Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
E-mail: \_\_\_\_\_  
Guest name(s): \_\_\_\_\_

**Space is limited.**

Payment can be made at the door, but reservations must be made by mail or fax by Monday, Dec. 16 and are taken on a first-come, first-served basis.

Include names, titles and affiliations of all attending, including guests.

\$25 each **Total \$** \_\_\_\_\_

Signature \_\_\_\_\_

**List of Uzbekistani Delegates**  
**Visiting Chicago and Madison on December 16-19, 2002**

#	Name	Title	Agency/Company	Field of company's activity	Aim of the visit
1	<b>Head Of Delegation -</b> Sh. Abdullaeva	Deputy Chairman	Agency for Foreign Economic Relations	Principal Government Agency responsible for all foreign economic relations (trade, investment, technical assistance, etc.) of Uzbekistan	To assist Uzbek SME in utilization of existing U.S. ExIm Bank Credit Facility and find out appropriate American supplier of needed equipment. To further develop bilateral US-Uzbek economic ties.
2	V. Ganiev	Executive Officer	Cabinet of Ministries of Uzbekistan	Executive Body of the Government of Uzbekistan	To assist Uzbek SME in utilization of existing U.S. ExIm Bank Credit Facility and find out appropriate American supplier of needed equipment. To further develop bilateral US-Uzbek economic ties.
3	S. Abdurakhimov	Deputy Chairman of the Board	National Bank for Foreign Economic Activity	Providing banking services. Uzbek counterpart under existing U.S. ExIm Bank Credit Facility	To assist Uzbek SME in utilization of existing Facility and find out appropriate American supplier of needed equipment
4	Sh. Shaakhmedov	Director General	Uzincomcenter, Uzbek Foreign Economic Informational Commercial Center (Tashkent)	IT, Internet provider, printing, different services (marketing research, translation, promotion of export products overseas, protocol, consulting on FEA, business partners search, etc.)	To discuss specific points of creation the joint information database. Potential partner - BISNIS
5	J. Trakulov	Head of the Department			
6	S. Tavakilov	Chairman	Bulak Bashi Ipagi, JSC (Andijan region)	Silk Industry, production of raw silk/silk thread	To purchase equipment for production of silk yarn, fabric and dyeing facility.
7	O. Karimov	Co-Founder	Sardoba Paranda, JSC (Navoi region)	Food Industry, production of poultry (chicken) and eggs	Search for U.S. partner to implement reconstruction/renovation of existing poultry farm on turnkey base including supply of required equipment. The aim of reconstruction is to increase the production of broiler (chicken) meat up to 4 thousand tons per year.
8	B. Muminov	Deputy Chairman	NavoiSavdo, JSC (Navoi region)	Wholesale and Retail of consumer goods and food stuff	Looking for dripping irrigation equipment, and canning equipment.
9	Z. Karimov	Founder	Samtel, LLC (Samarqand region)	Telecommunications, sales agent of cell phone company	Search for U.S. partner for creation of JV to deliver and develop IP Telephony service in Uzbekistan. Interested in getting consultation of U.S. based Law Firm on commercial issues.
10	A. Vahabov	Director	XXI CENTURY, Private Firm (Tashkent region)	Agribusiness, processing of vegetables and fruits, production of modern packing materials	To purchase equipment for production of aseptic bags. Potential partner is GN Packaging Equipment (Canada).

#	Name	Title	Agency/Company	Field of company's activity	Aim of the visit
11	M. Imonaliev	Director	Nur, Private Firm (Ferghana region)	Agribusiness, processing of vegetables and fruits	To purchase equipment for production of concentrated juice/to find an US partner for creating a JV in textile - fabrics and apparel.
12	O. Mamasadiqov	Director	Super-Farma, Private Firm (Ferghana region)	Pharmaceutical, wholesale of medicines and drugs, growth and export of herbs	Search for equipment and technology to produce medicines (using of local herbs and raw materials), cotton, wool, packing materials.
13	B. Izentayev	General Manager	Kungrad-Warm House, LLC (Republic of Karakalpakstan)	Agribusiness, production of tomato and cucumbers in greenhouse using of dripping irrigation	Search for U.S. partner to create JV for sowing and growing of soybeans and corn, production of soybean oil, corn processing.
14	R. Mamasaidov	Director	Office Market, Private Firm (Tashkent)	Printing and Delivery, Wholesale and Retails of stationery	To search and purchase printing equipment for production of up-to-date polygraph materials.
15	Sh. Mukhamedov	Chairman of the Board	Republic of Uzbekistan Commodities Exchange (Tashkent)	Trade on Commodities Exchange	To purchase equipment for production of gypsum (plaster of Paris) cardboard, sheet-rock.
16	A. Saitov	Director	Samarkand Branch of the Republic of Uzbekistan Commodities Exchange	Trade on Commodities Exchange	To purchase equipment for production of wall panels from polyvinyl chloride, metal ceiling and screws.
17	F. Djuraev	General Manager	Fazo, Private Company (Kashkadarya region)	Construction, consumer goods, and retail	To purchase equipment for processing of vegetables and fruits; and equipment for construction materials.
18	A. Abdullaev	President	OSIYO Impex, Private Company (Namangan Region)	Processing and Export of vegetables and fruits	To purchase canning equipment for processing of vegetables and fruits.
19	M. Saidmuradov	Head of SME Main Department	National Bank for Foreign Economic Activity	Providing banking services. Uzbek counterpart under existing U.S. ExIm Bank Credit Facility	To assist Uzbek SME in utilization of existing Facility and find out appropriate American supplier of needed equipment.
20	H. Rahmankulova	Executive Officer	National Bank for Foreign Economic Activity	Providing banking services. Uzbek counterpart under existing U.S. ExIm Bank Credit Facility	To assist Uzbek SME in utilization of existing Facility and find out appropriate American supplier of needed equipment.
21	Sh. Khamrakulov	Ambassador	Uzbekistan Embassy to the USA		
22	B. Ibragimov	Counselor	Uzbekistan Embassy to the USA		